# 2019 Dutchess County Rental Housing Survey

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#### Introduction

The Dutchess County Department of Planning and Development has been surveying the rental market in Dutchess County since 1980. The market has experienced some significant changes during this time including the "heated" market in the late 1980's, the decline of the rental market caused by the downsizing of IBM in the 1990's, the subsequent recovery, and the end of the recent housing bubble.

The report assesses the rental housing market by collecting and analyzing data on the four major sectors:

- 1. Market Rate Apartment Complexes (20+ units);
- 2. Tax Credit and Inclusionary Apartments;
- 3. Other Market Rate Apartments (1-19 units), and;
- 4. Subsidized Housing.

Tax credit and inclusionary apartments, with their restricted rents and very low vacancy rates, have their own category because they are an increasing share of our rental market and their inclusion with the market rate apartments skews the average rents and vacancy rate. We have not included these projects in our subsidized housing list because, although they are income restricted, the rents are based on a set restricted rent and not a percentage of a household's income (typically 30%) as it is with traditional subsidized housing.

Survey information is used by a variety of participants in the rental housing market. Market experts use it to determine the level of demand for rental housing in Dutchess County. Appraisers, marketing consultants and realtors use the survey to help determine the value of units and properties. Businesses use the information when making location decisions, and the public sector, at both the state and local level, uses the information to shape housing policies and programs that will address the needs and gaps identified in this survey. Phone numbers are now included for the apartment complexes so this report can also be a resource for individuals seeking rental housing.

### Methodology

A master database of apartment complexes has been developed and maintained by the Department of Planning and Development using real property records and other pertinent sources. In October 2019, a self-administered survey was sent to all apartment complexes with 20 or more units (market rate and tax credit/inclusionary). The respondents were asked to provide current rental information. Follow-up telephone calls were made to those who did not respond. In total, 119 complexes were contacted with 76 responding, for a response rate of 64%. The number of units covered by the response was 9,042, which represents 79 percent of the units in Market Rate Apartment Complexes, and Tax Credit and Inclusionary Apartments, with 20 or more units. Those that did not respond include 43 complexes with 2,347 units.

The other form of data collection was information on Other Market Rate Apartments (1-19 units) in Dutchess County from Craigslist Hudson Valley, Zillow, and the Poughkeepsie Journal.

In addition, the survey includes information collected from subsidized rental units. Unlike the market rate, tax credit and inclusionary apartments, units that fall into this "subsidized" category have variable rents based on one's ability to pay as determined by a certain percentage of household income (typically 30%). Current data was gathered from an existing list of subsidized complexes. Telephone calls were made directly to the complex or appropriate housing authority.

Table 1 provides details on the Market Rate Apartment Complexes who responded to the survey.

#### Market Rate Apartment Complexes

The information listed in the following tables is based on *Table 1: Market Rate Apartment Complexes*. The municipality with the largest number of responding Market Rate Apartment Complex units is the Town of Poughkeepsie with 2,068 units. Fishkill and Wappinger also have significant numbers of units with 1,746 and 1,323, respectively. The units in these three municipalities make up 69% of the market rate units that responded to the survey.

A review of Table 2 shows that 91% of market rate apartment complex units are 1- or 2-bedrooms. Only 5% are 3-bedrooms, with studios making up the remaining 4%. Table 2 also shows the distribution of apartment complex units throughout Dutchess County.

Tables 3 and 4 show the average county rents by unit size and the percent change in average rents from the last several surveys. Average rents increased for all unit sizes between 2018–2019, with the large percentage increase for studios primarily due to a reclassification within this report of units at *Lofts at Beacon* (from 1-bedroom to studio).

Table 2: Market Rate Apartment Complexes
Number of Rental Units, and Average Rents
By Municipality & Unit Size

|                         |         |               |       |          | Numbe | er of Units | and Ave | rage Rent |       |          |
|-------------------------|---------|---------------|-------|----------|-------|-------------|---------|-----------|-------|----------|
|                         | Rer     | ntal Units    | St    | tudio    | 1-Be  | droom       | 2-Be    | edroom    | 3-Be  | edroom   |
| Municipality*           | Total # | % by Location | Units | Avg Rent | Units | Avg Rent    | Units   | Avg Rent  | Units | Avg Rent |
| City of Beacon          | 83      | 1.1%          | 70    | \$1,975  | 6     | \$2,600     | 6       | \$2,600   | 1     | \$3,000  |
| City of Poughkeepsie    | 871     | 11.7%         | 16    | \$986    | 363   | \$1,254     | 471     | \$1,483   | 21    | \$2,477  |
| Town of East Fishkill   | 93      | 1.2%          | 9     | \$890    | 55    | \$1,077     | 25      | \$1,295   | 4     | \$1,700  |
| Town of Fishkill        | 1,746   | 23.4%         | 148   | \$925    | 770   | \$1,377     | 671     | \$1,752   | 157   | \$2,108  |
| Town of Hyde Park       | 544     | 7.3%          | 4     | \$700    | 248   | \$914       | 290     | \$1,081   | 2     | \$1,400  |
| Town of Pawling         | 46      | 0.6%          | 14    | \$720    | 29    | \$920       | 3       | \$1,120   |       |          |
| Town of Pleasant Valley | 540     | 7.2%          |       |          | 217   | \$1,372     | 289     | \$1,798   | 34    | \$2,280  |
| Town of Poughkeepsie    | 2,068   | 27.7%         | 21    | \$906    | 1,124 | \$1,274     | 834     | \$1,541   | 89    | \$1,966  |
| Town of Rhinebeck       | 144     | 1.9%          |       |          | 103   | \$1,229     | 41      | \$1,485   |       |          |
| Town of Wappinger       | 1,323   | 17.7%         | 11    | \$1,075  | 698   | \$1,449     | 552     | \$1,709   | 62    | \$1,918  |
| TOTAL                   | 7,458   |               | 293   |          | 3,613 |             | 3,182   |           | 370   |          |

<sup>\*</sup> Town listings include villages and unincorporated areas.

Table 3: Market Rate Apartment Complexes
Average County Rents

|           | 2019     | 2018    | 2017    | 2016    | 2015    |
|-----------|----------|---------|---------|---------|---------|
| Studios   | \$1,170* | \$860   | \$829   | \$807   | \$806   |
| 1-Bedroom | \$1,304  | \$1,277 | \$1,224 | \$1,160 | \$1,117 |
| 2-Bedroom | \$1,586  | \$1,539 | \$1,482 | \$1,429 | \$1,379 |
| 3-Bedroom | \$2,073  | \$2,030 | \$1,996 | \$1,914 | \$1,810 |

<sup>\*</sup>This large increase is likely primarily due to a reclassification within this report of units at *Lofts at Beacon* (from 1-bedroom to studio).

Table 4: Market Rate Apartment Complexes
Annual Percentage Change in Average County Rents

|           | 2018-2019 | 2017-2018 | 2016-2017 | 2015-2016 | 2014-2015 |
|-----------|-----------|-----------|-----------|-----------|-----------|
| Studios   | 36.0%*    | 3.7%      | 2.7%      | 0.1%      | 6.2%      |
| 1-Bedroom | 2.1%      | 4.3%      | 5.5%      | 3.8%      | 5.4%      |
| 2-Bedroom | 3.1%      | 3.8%      | 3.7%      | 3.6%      | 3.2%      |
| 3-Bedroom | 2.1%      | 1.7%      | 4.3%      | 5.7%      | 4.1%      |

<sup>\*</sup>This large percentage increase is likely primarily due to a reclassification within this report of units at *Lofts at Beacon* (from 1-bedroom to studio).

#### Vacancies

The vacancy rate in the Market Rate Apartment Complexes surveyed in 2019 remained unchanged at 1.5%, which continues to be the lowest it has been since 2000, and in line with the below-average rates we've seen over the past 20 years. A total of 112 units were vacant out of 7,458 total units surveyed. It should be noted that the vacancy rate for tax credit developments, covered in the following section, was 0.9%. Tax credit developments generally have lower vacancies due to their subsidized rents.

Housing experts recognize a 5% vacancy rate as an indicator of a healthy rental market. It is low enough not to negatively affect landlords, but high enough to permit tenant mobility. The vacancy rate in 2019 was less than one-third of what is considered a healthy indicator.

Table 5 summarizes vacancy rates from 2015-2019. Table 6 shows the 2019 vacancy rate for each municipality.

Table 5: Market Rate Apartment Complexes
County Vacancy Rate\*

| _ | 2019 | 2018 | 2017 | 2016 | 2015 |  |
|---|------|------|------|------|------|--|
|   | 1.5% | 1.5% | 2.4% | 2.0% | 1.8% |  |

\*Note: The vacancy rate data contained in this report cannot be used for local rent stabilization justification. For more information on the statewide expansion of the option to implement rent stabilization, see <u>Understanding Recent Changes to Tenant Laws in New York State</u>.

Table 6: Market Rate Apartment Complexes
Vacancy Rate by Municipality

| Municipality*           | Vacancy Rate |
|-------------------------|--------------|
| City of Beacon          | 0.0%         |
| City of Poughkeepsie    | 2.3%         |
| Town of East Fishkill   | 2.2%         |
| Town of Fishkill        | 0.9%         |
| Town of Hyde Park       | 0.7%         |
| Town of Pawling         | 0.0%         |
| Town of Pleasant Valley | 1.1%         |
| Town of Poughkeepsie    | 2.6%         |
| Town of Rhinebeck       | 0.7%         |
| Town of Wappinger       | 0.7%         |

\*Town listings include villages and unincorporated areas.

Table 7: Tax Credit and Inclusionary Apartments 2019 Rental Housing Survey Results

|                                |       |            |   | N         | Number of Units and Rent | ite and | Ront      |       |           |           |                   |          |          |                            |                           |
|--------------------------------|-------|------------|---|-----------|--------------------------|---------|-----------|-------|-----------|-----------|-------------------|----------|----------|----------------------------|---------------------------|
|                                | Total | Studio     | _ | 1-Bedroom | — moc                    | 2-Be    | 2-Bedroom | 3-Bec | 3-Bedroom |           | Type of           | Utilitie | include  | Utilities included in rent |                           |
| Complex Name                   | Units | Units Rent |   | Units     | Rent                     | Units   | Rent      | Units | Rent      | Vacancies | Fuel <sup>1</sup> | Electric | Heat     | Hot Water                  | Contact Info <sup>2</sup> |
| TOWN of PAWLING                |       |            |   |           |                          |         |           |       |           |           |                   |          |          |                            |                           |
| # + -   W -                    | 6     |            |   |           | \$382                    | 7 5     | \$844     |       |           | 7         | Ų                 | 2        | 2        | 2                          | 1000 000 (300)            |
| naillet at rawling             | 8     |            |   | 24<br>30  | \$7.13                   | 77      | \$1,043   |       |           | -1        | פ                 | 0        | 2        | 2                          | (045) 203-0004            |
| TOWN of POUGHKEEPSIE           |       |            |   |           |                          |         |           |       |           |           |                   |          |          |                            |                           |
| Lexington Club                 | 160   |            |   | 86        | \$954                    | 62      | \$1,146   |       |           | 2         | ŋ                 | No       | 8        | Yes                        | (845) 298-7600            |
|                                |       |            | Н |           | \$584                    | 36      | \$1,120   | 12    | \$1,244   |           |                   |          |          |                            |                           |
| Pendell Commons                | 72    |            |   | 12<br>6   | \$762<br>\$866           |         |           |       |           | 4         | ŋ                 | 8        | <u>8</u> | ON<br>N                    | (845) 486-4588            |
| Spring Manor Apartments        | 88    |            |   | 44        | \$943                    | 44      | \$1,133   |       |           | 0         | ŋ                 | No       | 8        | o <sub>N</sub>             | (845) 486-4600            |
| TOWN of RED HOOK               |       |            |   |           |                          |         |           |       |           |           |                   |          |          |                            |                           |
|                                |       |            | _ | ∞         | \$362                    |         |           |       |           |           |                   |          |          |                            |                           |
| Red Hook Commons I             | 48    |            |   |           | \$707                    |         |           |       |           | 0         | ŋ                 | No       | 2        | No                         | (845) 758-0651            |
|                                |       |            |   |           | \$791                    |         |           |       |           |           |                   |          |          |                            |                           |
|                                |       |            |   |           | \$343                    |         |           |       |           |           |                   |          |          |                            |                           |
| Red Hook Commons II            | 49    |            |   | 20        | \$677                    |         |           |       |           | 0         | ŋ                 | S<br>N   | 9        | Yes                        | (845) 758-0651            |
| _                              |       |            | _ |           | 96/5                     |         |           |       |           |           |                   |          |          | _                          | _                         |
| TOWN of WAPPINGER              |       |            |   |           |                          |         |           |       |           |           |                   |          |          |                            |                           |
| Berkeley Square                | 150   |            |   | .\$ 09    | \$1,067                  | 90      | \$1,277   |       |           | 0         | ŋ                 | No       | Yes      | Yes                        | (845) 298-1200            |
| Creekside Commons <sup>3</sup> | 6     |            |   | \$        | \$1,321                  | 3       | \$1,523   |       |           | 1         | G/E               | No       | No       | No                         | (845) 298-2100            |
| Di Marco Place I               | 32    |            |   | 32 \$:    | \$1,070                  |         |           |       |           | 0         | ŋ                 | Yes      | Yes      | Yes                        | (845) 297-2004            |
| Di Marco Place II              | 32    |            |   | 5<br>27   | \$490<br>\$635           |         |           |       |           | 0         | ŋ                 | Yes      | Yes      | Yes                        | (845) 297-2004            |
|                                |       |            |   |           |                          |         |           |       |           |           |                   |          |          |                            |                           |
| TOTAL =                        | 1,584 | 57         |   | 338       |                          | 209     |           | 80    |           | 15        |                   |          |          |                            |                           |
|                                |       |            |   |           |                          |         |           |       |           |           |                   |          |          |                            |                           |

<sup>&</sup>lt;sup>1</sup> Types of fuel: E=Electric, G=Gas, O=Oil

<sup>&</sup>lt;sup>2</sup> In an effort to expand this report as a resource for those seeking rental housing, phone numbers have been included, where available, as a reference.

<sup>3</sup> This predominantly market-rate complex includes some affordable units through an inclusionary provision. The affordable units are listed here in Table 7, while the market rate units are shown in Table 1.

#### Tax Credit and Inclusionary Apartments

Table 7 provides details on tax credit complexes of 20 or more units, as well as inclusionary apartments that are part of larger complexes, who responded to the survey. The information listed in Tables 8-10 is based on *Table 7: Tax Credit and Inclusionary Apartments* (see pages 6-7).

For those complexes that responded to the survey, Table 8 shows the number of units by municipality. Tables 9 and 10 show the average county rents for Tax Credit and Inclusionary Apartments, and the percent change in those average rents over the last 5 years. Average rents for all unit types except 3-bedrooms increased from 2018 to 2019.

Table 8: Tax Credit and Inclusionary Apartments
Number of Units by Municipality

|                       | Total Number    |                  |
|-----------------------|-----------------|------------------|
| Municipality*         | of Rental Units | % of Total Units |
| City of Beacon        | 174             | 11.0%            |
| City of Poughkeepsie  | 347             | 21.9%            |
| Town of East Fishkill | 88              | 5.6%             |
| Town of Fishkill      | 172             | 10.9%            |
| Town of Hyde Park     | 83              | 5.2%             |
| Town of Pawling       | 80              | 5.1%             |
| Town of Poughkeepsie  | 320             | 20.2%            |
| Town of Red Hook      | 97              | 6.1%             |
| Town of Wappinger     | 223             | 14.1%            |
| TOTAL                 | 1.584           |                  |

<sup>\*</sup>Town listings include villages and unincorporated areas.

Table 9: Tax Credit and Inclusionary Apartments

Average County Rents

|           | 2019    | 2018    | 2017    | 2016    | 2015    |
|-----------|---------|---------|---------|---------|---------|
| Studios   | \$610   | \$580   | \$564   | \$567   | _       |
| 1-Bedroom | \$829   | \$823   | \$806   | \$768   | \$787   |
| 2-Bedroom | \$1,123 | \$1,112 | \$1,053 | \$1,037 | \$1,042 |
| 3-Bedroom | \$1,253 | \$1,269 | \$1,216 | \$1,177 | \$1,169 |

Table 10: Tax Credit and Inclusionary Apartments
Annual Percentage Change in Average County Rents

|           | 2018-2019 | 2017-2018 | 2016-2017 | 2015-2016 | 2014-2015 |
|-----------|-----------|-----------|-----------|-----------|-----------|
| Studios   | 5.2%      | 2.8%      | -0.5%     | N/A       | N/A       |
| 1-Bedroom | 0.7%      | 2.1%      | 4.9%      | -2.4%     | 2.3%      |
| 2-Bedroom | 1.0%      | 5.6%      | 1.5%      | -0.5%     | 1.5%      |
| 3-Bedroom | -1.3%     | 4.4%      | 3.3%      | 0.7%      | -4.3%     |

## Non-Respondents

The following listing represents the market rate and tax credit complexes that are not included in the 2019 survey results (Tables 1 through 10). Current rental information was not available either because of an inability to contact the complex or the complex not wishing to participate in the survey.

Table 11
Non-Respondent Market Rate and Tax Credit Complexes

| Municipality                         | Complex                                 | # Units   |
|--------------------------------------|---|-----------|
|                                      | 344 Main                                | 24        |
|                                      | 7 Creek Drive                           | 46        |
| City of Beacon                       | Landgrove                               | 44        |
| City of Beacon                       | Lofts at Beacon Falls                   | 68        |
|                                      | Prospect Realty                         | 63        |
|                                      | The Beacon                              | 29        |
|                                      | 110 Mill Street Associates              | 27        |
|                                      | 199 Mill Street                         | 24        |
|                                      | 521-527 Main Street                     | 46        |
|                                      | 82 South Hamilton                       | 27        |
|                                      | 91 South Hamilton                       | 24        |
| City of Poughkeepsie                 | Eden Roc                                | 36        |
| City of Pougnikeepsie                | Fallkill Properties                     | 49        |
|                                      | Hamilton Garden Apartments              | 58        |
|                                      | Kaal Rock Manor Apartments              | 114       |
|                                      | Livingston Arms <sup>1</sup>            | 32        |
|                                      | Luckey Platt                            | 138       |
|                                      | Union Bend Apartments                   | 24        |
| Town of Amenia                       | Berkshire Apartments                    | 40        |
| Town of Dover                        | 31 Wing Avenue                          | 20        |
| TOWIT OF DOVE                        | Country Squire Estates                  | 22        |
| Town of Fishkill                     | Cecilwood Center Apartments             | 23        |
|                                      | Coveview                                | 26        |
| Town of Hyde Park                    | Heritage Pointe Apartments <sup>1</sup> | 82        |
| TOWIT OF TIYUE FAIR                  | Hyde Park Manor                         | 24        |
|                                      | Hyde Park Terrace                       | 24        |
| Town of LaGrange                     | Elliot's Apartments                     | 30        |
|                                      | Arbor Arms Apartments                   | 25        |
| Town of Pleasant Valley              | Pleasant Valley Estates                 | 48        |
| Town of Fleasant valley              | Pleasant Valley Gardens                 | 24        |
|                                      | Spring Creek Properties                 | 34        |
|                                      | Brookside Gardens                       | 111       |
|                                      | Collegeview Apartments                  | 40        |
|                                      | Collegeview Tower                       | 103       |
| Town of Poughkeepsie                 | Hillside Terrace <sup>1</sup>           | 64        |
|                                      | Mountain Brook Apartments               | 288       |
|                                      | Oak Crest <sup>1</sup>                  | 25        |
|                                      | Van Wagner Place                        | 22        |
| Town of Stanford                     | Lakeview Apartments                     | 39        |
|                                      | Dutchess Falls Apartments               | 47        |
|                                      |   |           |
| Town of Wappinger                    | Imperial Gardens                        | 250       |
| Town of Wappinger                    | Imperial Gardens<br>Sky View Apartments | 250<br>30 |
| Town of Wappinger Town of Washington | · · · ·                                 |           |

<sup>&</sup>lt;sup>1</sup> Project subsidized by a government housing program(s).

# Construction

Table 12 shows the construction history of apartment complexes, including the total number of units constructed per year.

Table 12
Apartment Complexes – Detailed Construction History

| Survey Year(s) | Complex                                     | Location           | # Units<br>Constructed | Annual Total<br># Units |
|----------------|---|--------------------|------------------------|-------------------------|
|                | 7 Creek Drive                               | C Beacon           | 46                     |                         |
|                | 344 Main Street                             | C Beacon           | 24                     |                         |
|                | Highland Meadows Senior Devel. <sup>1</sup> | C Beacon           | 68                     |                         |
| 2019           | The Beacon                                  | C Beacon           | 29                     | 360                     |
|                | 472 Maple <sup>5</sup>                      | C Poughkeepsie     | 40                     |                         |
|                | One Dutchess <sup>2</sup>                   | C Poughkeepsie     | 84                     |                         |
|                | Queen City Lofts 1                          | C Poughkeepsie     | 69                     |                         |
|                | 40 Cannon <sup>5</sup>                      | C Poughkeepsie     | 49                     |                         |
| 2018           | Marshall Square Apartments                  | T Wappinger        | 24                     | 141                     |
|                | Lofts at Beacon Falls                       | C Beacon           | 68                     |                         |
|                | Creekside Commons <sup>5</sup>              | V Wappingers Falls | 47                     |                         |
| 2017           | Mews at Hopewell <sup>1</sup>               | T East Fishkill    | 88                     | 271                     |
|                | Water Club                                  | C Poughkeepsie     | 136                    |                         |
|                | Lofts at Beacon                             | C Beacon           | 79                     |                         |
| 2016           | Hamlet at Pawling <sup>1</sup>              | T Pawling          | 80                     | 231                     |
| 2016           | Highridge Gardens <sup>1</sup>              | C Poughkeepsie     | 50                     | 251                     |
|                | Van Wagner Place                            | T Poughkeepsie     | 22                     |                         |
| 2015           | Highridge Gardens <sup>1</sup>              | C Poughkeepsie     | 24                     | 24                      |
| 2014           | Brookside Meadows <sup>2</sup>              | T Pleasant Valley  | 20                     | 74                      |
| 2014           | Riverbend East                              | T Wappinger        | 54                     | 74                      |
| 2013           | Brookside Meadows <sup>2</sup>              | T Pleasant Valley  | 78                     | 150                     |
| 2013           | Poughkeepsie Commons <sup>1</sup>           | C Poughkeepsie     | 72                     | 130                     |
| 2012           | N/A   | N/A                | 0                      | 0                       |
| 2011           | Pendell Commons <sup>1</sup>                | T Poughkeepsie     | 72                     | 72                      |
| 2010           | N/A   | N/A                | 0                      | 0                       |
|                | Views at Rocky Glen <sup>1</sup>            | T Fishkill         | 82                     |                         |
| 2009           | Luckey Platt                                | C Poughkeepsie     | 143                    | 265                     |
|                | Brookside Meadows <sup>2</sup>              | T Pleasant Valley  | 40                     |                         |
| 2008           | Red Hook Commons I and II <sup>1</sup>      | T Red Hook         | 96                     | 136                     |
| 2000           | Cannon Street <sup>1</sup>                  | C Poughkeepsie     | 40                     | 130                     |
|                | Brookside Meadows <sup>2</sup>              | T Pleasant Valley  | 14                     |                         |
|                | Rivercrest <sup>4</sup>                     | T Fishkill         | 250                    |                         |
| 2007           | Riverbend                                   | T Wappinger        | 123                    | 521                     |
|                | Meadow Ridge II <sup>1</sup>                | C Beacon           | 52                     |                         |
|                | Stoneledge <sup>1</sup>                     | T Hyde Park        | 82                     |                         |
| 2006           | Horizons at Fishkill <sup>1</sup>           | T Fishkill         | 90                     | 131                     |
| 2000           | Brookside Meadows <sup>2</sup>              | T Pleasant Valley  | 41                     | 131                     |
|                | Brookside Meadows <sup>2</sup>              | T Pleasant Valley  | 77                     |                         |
| 2005           | Spring Manor <sup>1</sup>                   | T Poughkeepsie     | 88                     | 225                     |
|                | Castle Court <sup>1</sup>                   | T Poughkeepsie     | 60                     |                         |
| 2004           | Lexington Club <sup>1</sup>                 | T Poughkeepsie     | 160                    | 192                     |
|                | DiMarco II <sup>1</sup>                     | T Wappinger        | 32                     |                         |
| 2003           | Meadow Ridge I <sup>1</sup>                 | C Beacon           | 54                     | 54                      |

Table continued on next page

| 2002      | N/A  | N/A               | 0   | 0   |
|-----------|--|-------------------|-----|-----|
|           | Village at Merritt Park (f. Jefferson at Merritt Park) | T Fishkill        | 28  |     |
| 2001      | Heritage Pointe Apts <sup>1</sup>                      | T Hyde Park       | 82  | 160 |
|           | Berkeley Square Apts <sup>1</sup>                      | T Wappinger       | 50  |     |
|           | Village at Merritt Park (f. Jefferson at Merritt Park) | T Fishkill        | 332 |     |
| 2000      | Hillside Terrace <sup>1</sup>                          | T Poughkeepsie    | 64  | 496 |
|           | Berkeley Square Apts <sup>1</sup>                      | T Wappinger       | 100 |     |
| 1995–1999 | Grande Pointe Park <sup>3</sup>                        | T Poughkeepsie    | 156 | 156 |
| 1990–1994 | Spring Creek   | T Pleasant Valley | 34  | 322 |
| 1990-1994 | Vista Point (f. Avalon View)                           | T Fishkill        | 288 | 322 |
|           | Village Park Apartments                                | T Pleasant Valley | 178 |     |
| 1986–1989 | Cherry Hill North Section VI                           | T Poughkeepsie    | 70  | 364 |
|           | Colonial Manor   | T Poughkeepsie    | 116 |     |
|           | Cherry Hill West                                       | T Poughkeepsie    | 130 |     |
| 1982–1985 | Crum Elbow Apartments                                  | T Hyde Park       | 29  | 183 |
|           | 110 Mill Street  | C Poughkeepsie    | 24  |     |
|           |  |                   |     |     |

TOTAL = 4,528

#### Conversions

From 1982-1989, a total of 3,220 units were converted from apartments to condominiums or co-ops. With construction during that same time period to offset those conversions, the net loss of apartment rental units was 2,673. No conversions occurred since 1989, primarily due to changes in real estate investment tax laws.

A full list of the conversions is available in the 2002 Rental Housing Survey – see Table 11 Apartment Complexes Conversion History at https://www.dutchessny.gov/Departments/Planning/Docs/2002-rhs.pdf.

<sup>&</sup>lt;sup>1</sup> Project subsidized by a government housing program(s).

<sup>&</sup>lt;sup>2</sup> Project built and occupied in phases across several years.

<sup>&</sup>lt;sup>3</sup> Project originally subsidized by government housing program(s), but released from compliance by the NYS Division of Housing and Community Renewal in accordance with Section 42 of the Internal Revenue Code. This is now a market-rate apartment complex. See Table 1 for more information.

<sup>&</sup>lt;sup>4</sup> Complex was purchased by a religious organization in 2014 for private use. Units are no longer available for rent by the general public.

<sup>&</sup>lt;sup>5</sup> This complex has a small percentage of subsidized units. See Table 7 for specifics.

#### Other Market Rate Apartments (1-19 Units)

This section shows a snapshot in time that summarizes the results of a newspaper and online review of available Other Market Rate Apartments (1-19 units) in Dutchess County. The available units included this year are from Zillow and Craigslist Hudson Valley (surveyed on October 4-6, 11-13, 18-20, and 25-27 of 2019) and the Poughkeepsie Journal's "Unfurnished Apartments for Rent" section from October 6, 13, 20, and 27, 2019. This year's survey covers a total of 102 units, which is a 10.9% increase over the number of units from last year. This increase is likely due to the addition of Zillow as a source for identifying available units.

While the number of units recorded can vary from year to year because of the point-in-time nature of the data collection, the trend has been fewer units captured each year for numerous years (again, this year's slight increase is likely due to the addition of a second online source, Zillow). For comparison, when we switched from the Pennysaver to Craigslist in 2009, the survey covered 748 units. That new data source may have contributed to the high number at the time, but overall the trend still seems to be pointing to fewer available rental units throughout the county. There may be several factors contributing to this, including the burgeoning short-term rental market (through platforms such as Airbnb), a disbursement of rental listings across many online platforms leading to data collection challenges, as well as an ongoing mismatch between the supply of and demand for rental housing.

Table 13 shows the distribution of these available Other Market Rate units throughout the County, as well as the average rents by municipality. Table 14 shows the average and median rents from 2015-2019, and Table 15 calculates the percent change for each over that same period.

As in previous surveys, the municipality with the largest number of available rental units was the City of Poughkeepsie, with 39 units. On the other end of the spectrum, the towns of Clinton, Milan, North East, and Union Vale had no rental listings. This does not mean that there aren't apartments available in these municipalities, but rather that none were listed as available on the specific dates surveyed.

Tables 14 and 15 show the average and median county rents in Other Market Rate Apartments, as well as the percent change in those over the last five years. The average rents for all unit sizes except 3-bedroom increased from 2018 to 2019. The decrease in average rent for 3-bedroom units is likely due to a moderating effect from the marked increase in the number of units surveyed this year (up from 1 last year to 22 this year).

Median numbers are often considered a more reliable indicator of the market as they remove the exaggerating influence of extremely high and low rents. Except for 3-bedrooms whose decreased median rent is likely due to the larger sample size, median rents for all other unit types increased as well.

A majority of these rentals are 1-, 2- and 3-bedroom units, with this year showing a marked increase in the number of 3-bedroom units captured in the survey. The overall increases in the average and median rents between 2018 and 2019 are likely a reflection of the extremely low vacancy rates in Dutchess County. Although the vacancy rates shown in this report are for the Market Rate Apartment Complexes with 20 or more units, a similar vacancy rate is likely to be found in this sector of the rental market as well.

# Table 13: Other Market Rate Apartments Number of Available Rental Units, and Average Rent By Municipality & Size

|                         |              | Number of U |          | er of Units | and Average Rent |       |          |       |          |
|-------------------------|--------------|-------------|----------|-------------|------------------|-------|----------|-------|----------|
|                         | Total #      | St          | tudio    | 1-Be        | droom            | 2-Be  | edroom   | 3-Be  | edroom   |
| Municipality*           | Rental Units | Units       | Avg Rent | Units       | Avg Rent         | Units | Avg Rent | Units | Avg Rent |
| City of Beacon          | 8            | 1           | \$1,095  | 3           | \$1,483          | 2     | \$1,525  | 2     | \$1,900  |
| City of Poughkeepsie    | 39           |             |          | 12          | \$1,069          | 12    | \$1,229  | 15    | \$1,412  |
| Town of Amenia          | 2            |             |          | 1           | \$700            | 1     | \$995    |       |          |
| Town of Beekman         | 1            |             |          | 1           | \$1,500          |       |          |       |          |
| Town of Clinton         | _            |             |          |             |                  |       |          |       |          |
| Town of Dover           | 2            | 1           | \$700    | 1           | \$700            |       |          |       |          |
| Town of East Fishkill   | 7            | 2           | \$1,000  | 3           | \$1,358          | 1     | \$1,650  | 1     | \$1,575  |
| Town of Fishkill        | 3            |             |          | 1           | \$1,650          | 1     | \$2,000  | 1     | \$3,200  |
| Town of Hyde Park       | 4            | 1           | \$750    | 3           | \$1,117          |       |          |       |          |
| Town of LaGrange        | 3            |             |          | 2           | \$1,250          | 1     | \$1,700  |       |          |
| Town of Milan           | _            |             |          |             |                  |       |          |       |          |
| Town of North East      | _            |             |          |             |                  |       |          |       |          |
| Town of Pawling         | 1            |             |          |             |                  | 1     | \$1,900  |       |          |
| Town of Pine Plains     | 1            |             |          | 1           | \$865            |       |          |       |          |
| Town of Pleasant Valley | 3            |             |          | 2           | \$963            | 1     | \$1,400  |       |          |
| Town of Poughkeepsie    | 7            |             |          | 4           | \$1,381          | 3     | \$1,600  |       |          |
| Town of Red Hook        | 2            |             |          | 1           | \$1,100          |       |          | 1     | \$1,375  |
| Town of Rhinebeck       | 2            |             |          | 1           | \$900            | 1     | \$1,500  |       |          |
| Town of Stanford        | 1            |             |          | 1           | \$950            |       |          |       |          |
| Town of Union Vale      | _            |             |          |             |                  |       |          |       |          |
| Town of Wappinger       | 15           | 2           | \$885    | 6           | \$1,173          | 5     | \$1,560  | 2     | \$1,513  |
| Town of Washington      | 1            |             |          | 1           | \$1,050          |       |          |       |          |
| TOTAL                   | 102          | 7           |          | 44          |                  | 29    |          | 22    |          |

<sup>\*</sup> The town listings include villages and incorporated areas.

**Table 14: Other Market Rate Apartments Average and Median County Rents** 

|           | 20      | 19      | 20      | 18      | 20      | 17      | 20      | 16      | 20      | 15      |
|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|           | Average | Median  |
| Studios   | \$902   | \$885   | \$867   | \$875   | \$821   | \$875   | \$866   | \$775   | \$839   | \$800   |
| 1-Bedroom | \$1,155 | \$1,198 | \$1,105 | \$998   | \$1,000 | \$950   | \$941   | \$902   | \$957   | \$900   |
| 2-Bedroom | \$1,433 | \$1,450 | \$1,313 | \$1,250 | \$1,258 | \$1,215 | \$1,134 | \$1,159 | \$1,154 | \$1,100 |
| 3-Bedroom | \$1,553 | \$1,425 | \$1,700 | \$1,700 | \$1,408 | \$1,300 | \$1,325 | \$1,296 | \$1,343 | \$1,298 |

Table 15: Other Market Rate Apartments
Annual Percentage Change in Average and Median County Rents

|           | 2018  | -2019  | 2017-2018 |       | 2016- | -2017 | 2015-2016 |       | 2014-2015 |       |
|-----------|-------|--------|-----------|-------|-------|-------|-----------|-------|-----------|-------|
|           | % Avg | % Med  | % Avg     | % Med | % Avg | % Med | % Avg     | % Med | % Avg     | % Med |
| Studios   | 4.0%  | 1.1%   | 5.6%      | 0.0%  | -5.2% | 12.9% | 3.2%      | -3.1% | 14.8%     | 14.6% |
| 1-Bedroom | 4.5%  | 20.0%  | 10.5%     | 5.1%  | 6.3%  | 5.3%  | -1.7%     | 0.2%  | 10.0%     | 1.7%  |
| 2-Bedroom | 9.1%  | 16.0%  | 4.4%      | 2.9%  | 10.9% | 4.8%  | -1.7%     | 5.4%  | 7.0%      | 4.8%  |
| 3-Bedroom | -8.6% | -16.2% | 20.7%     | 30.8% | 6.3%  | 0.3%  | -1.3%     | -0.2% | 4.8%      | 3.8%  |

## Subsidized Housing

The following table summarizes subsidized housing in Dutchess County. Units that fall into this category have variable rents based on one's ability to pay, and which are determined as a certain percentage of household income (typically 30%). These 26 rental complexes are strictly for households within the income limits noted below, which were established and are regulated by the project's original funding source. Some of the complexes are limited to or have set-asides for senior citizens. All the complexes have waiting lists so the vacancy rate for this type of housing is considered zero.

Table 16
Subsidized Housing

| Complex Name             | Total<br>Units | Senior<br>Units | Non-<br>Senior<br>Units | Max. Income<br>½ Persons | Length of<br>Waiting List | Contact Info    |
|--------------------------|----------------|-----------------|-------------------------|--------------------------|---------------------------|-----------------|
| CITY of BEACON           |                |                 |                         |                          |                           |                 |
| Davies South Terrace     | 124            | _               | 124                     | \$52,850/60,400          | 4-5 years                 | (845) 427-2496  |
| Forrestal Heights        | 135            | 135             | _                       | \$52,850/60,400          | 1-5 years                 | (845) 831-1289  |
| Hamilton Fish Plaza      | 70             | 70              | _                       | \$33,850/38,650          | 1-3 years                 | (845) 831-1289  |
| Tompkins Terrace         | 193            | -               | 193                     | \$52,850/60,400          | 6-12 months               | (866) 623-1611  |
| CITY of POUGHKEEPSIE     |                |                 |                         |                          |                           |                 |
| Admiral Halsey           | 118            | 118             | _                       | \$52,850/60,400          | _                         | (845) 471-9788  |
| Charles Street Apts.     | 100            | 24              | 76                      | \$52,850/60,400          | 3-6 months                | N/A             |
| Dr. Joseph Brady         | 25             | _               | 25                      | \$52,850/60,400          | 1½-2 years                | (845) 485-8862  |
| Eastman Towers           | 140            | 80              | 60                      | \$52,850/60,400          | 1-2 years                 | N/A             |
| Harriet Tubman Terrace   | 200            | -               | 200                     | \$33,850/38,650          | 2-4 years                 | (845) 473-2205  |
| Hudson Gardens Apts.     | 185            | 20              | 165                     | \$33,850/38,650          | 1½-2 years                | (845) 485-8862  |
| Interfaith Towers        | 136            | 136             | _                       | \$52,850/60,400          | 2-4 years                 | (845) 452-1172  |
| Maplewood                | 85             | 85              | _                       | \$33,850/38,650          | 1-1½ years                | (845) 473-4477  |
| MLK Jr. Garden Apts.     | 70             | 24              | 46                      | \$52,850/60,400          | 1½-2 years                | (845) 485-8862  |
| Philip Allen Swartz Res. | 33             | 33              | _                       | \$52,850/60,400          | 1½-2 years                | (845) 485-8862  |
| Poughkeepsie Sr. Village | 50             | 50              | -                       | \$33,850/38,650          | 1-3 years                 | (845) 473-0485  |
| Rip Van Winkle           | 179            | _               | 179                     | \$33,850/38,650          | 6-12 months               | (845) 454-9665  |
| St. Anna                 | 70             | 70              | _                       | \$33,850/38,650          | 6 mo - 1 year             | (845) 452-6335  |
| St. Simeon               | 100            | 100             | _                       | \$52,850/60,400          | 1-2 years                 | (845) 471-5766  |
| St. Simeon II            | 74             | 74              | _                       | \$33,850/38,650          | 1 year                    | (845) 471-9651  |
| Thurgood Marshall Terr.  | 47             | _               | 47                      | \$52,850/60,400          | 1½-2 years                | (845) 485-8862  |
| TOWN of POUGHKEEPSIE     |                |                 |                         |                          |                           |                 |
| Castle Court             | 60             | 60              | -                       | \$33,850/38,650          | 1½ years                  | (845) 485-7722  |
| Lakeview Arms            | 72             | 72              | -                       | \$33,850/38,650          | 1-2 years                 | (845) 452-2777  |
| VILLAGE of MILLBROOK     | 2.4            | 24              |                         | 622 0F0/20 CF0           | 2.5                       | (0.45) 677 6704 |
| Church Alliance          | 24             | 24              | -                       | \$33,850/38,650          | 3-5 years                 | (845) 677-6701  |
| VILLAGE of PAWLING       |                |                 |                         |                          |                           |                 |
| King's Apartments        | 75             | 75              | -                       | \$33,850/38,650          | 6 mo - 1 year             | (845) 855-7230  |
| VILLAGE of RHINEBECK     |                |                 |                         |                          |                           |                 |
| Wells Manor              | 74             | 74              | -                       | \$33,850/38,650          | 6 mo- 3 years             | (845) 876-8053  |
| VILLAGE of TIVOLI        |                |                 |                         |                          |                           |                 |
| Provost Park             | 24             | 24              | -                       | \$33,850/38,650          | 1-2 years                 | (845) 757-4567  |

TOTAL = 2,463 1,348 1,115

#### Conclusion

This year's survey shows rents for Market Rate Apartment Complexes increasing for all unit sizes. Rents have seen a fairly steady rise for several years, in line with average home sale prices which are also trending upward. Average Market Rate Apartment Complex rents increased for studios by 36.0% (this large jump is primarily due to a reclassification of 70 units from 1-bedroom to studios), 1-bedrooms by 2.1%, 2-bedrooms by 3.1%, and 3-bedrooms by 2.1%. In Other Market Rate Apartments (1-19 units), median rents increased for all sizes except 3-bedroom, likely due to an increase in the number of those captured in this year's survey.

The vacancy rate in Market Rate Apartment Complexes held steady at 1.5%, which continues to be the lowest rate since 2000. And while a vacancy rate can't be calculated for Other Market Rate Apartments (1-19 units), anecdotal information suggests it likely mirrors the low rate found within complexes. The continuation, year after year, of a low vacancy rate for apartment rentals remains a concern. A rate closer to 5% is a sign of a healthier rental market. A low vacancy rate may benefit landlords but it negatively affects tenants by limiting their mobility and choices. We expect the vacancy rate has remained low due to multiple factors including the inability of some renters to purchase due to increasing interest rates, an improving economy, a shortfall in rental stock versus demand, and the related effects of a burgeoning short-term rental market. While the level of apartment construction in 2019 is the highest we've seen in over a decade, that rate of construction would need to continue for some time to provide balance to the supply and demand issue. Regarding short-term rentals, we know from point-in-time data collected by Host Compliance on behalf of Dutchess County that a total of 947 units were offered for short-term rental in August 2019. Many of these were likely the rental of an entire house or just a room within a house, which are not accounted for in this survey, but a portion are likely to be typical apartments that are no longer available for long-term lease to local residents. For more information on the impacts of short-term rentals on housing availability and affordability, see the <u>September/October 2019 issue</u> of the Dutchess County Planning Federation's *Plan On It* eNewsletter.

On the flip side, one factor that may serve to slightly lessen the burden of obtaining rental housing in Dutchess County are some of the 2019 amendments to rent laws in New York State. To highlight a few, these amendments: outlaw source of income discrimination when considering a rental application (such as government assistance, child support, and social security, among others); cap the fees charged for rental applications and background checks; limit security deposits to one month's rent; and outlaw the collection of advance payments such as first and last month's rent. For more information on these and other rent law amendments from 2019, see the November/December 2019 issue of *Plan On It*.

As part of this survey, we calculate the annual household income required to afford an apartment at the average rents listed in this survey. Using the U.S. Department of Housing and Urban Development's guidelines that a household should not pay more than 30% of its gross income for housing (including utilities), households would need the following incomes to afford the average rents in this survey:

Table 17
Gross Income Needed to Afford Average County Survey Rents

| Unit Size | Annual Income – Market Rate<br>Apartment Complexes (20+ Units) | Annual Income – Other Market<br>Rate Apartments (1-19 Units) |
|-----------|--|--|
| Studio    | \$48,000   | \$40,520   |
| 1-Bedroom | \$53,640   | \$51,840   |
| 2-Bedroom | \$65,480   | \$64,200   |
| 3-Bedroom | \$85,400   | \$70,520   |

While these income levels may not be difficult for two-income families to attain, they can be a challenge for older people, single-income families and entry-level employees. And although two-income families may be more likely to afford the average County rents, it could consume enough of their income to make it difficult to save money for other priorities such as an emergency fund, education, retirement, or owning a home.